



WHY TOTAL COST OF OWNERSHIP MATTERS

At Ansell, we want to help you make the transition to becoming a latex-free hospital. Our special support service for Total Cost of Ownership (TCO) of surgical gloves will not only optimise your selection process, but also ensure the best protection for your staff and patients.



UNCOVER THE HIDDEN COST OF LATEX

We created an effective calculation model to assist some of the hidden costs associated with the use of latex surgical gloves.



USE LOCALISED DATA

We access our highly diverse global database to gather critical data and insights on latex or non-latex glove usage.



SUPPORT COST CONVERSATIONS WITH MANAGEMENT

We adopt cost-control measures to support you in navigating cost conversations with senior management.



TCO IN A NUTSHELL

Much like an iceberg, not everything is visible to the naked eye. While non-latex gloves may indeed cost more upfront, they are proven to be a secure investment.



What is Total Cost of Ownership?

The total cost is the sum of all direct and indirect costs, whether fixed or variable, related to the entire life cycle of a product or service, from its acquisition to its end of life.

[Watch to learn more](#)



LATEX GLOVES

NON-LATEX GLOVES

What are the costs involved with the usage of both latex or non-latex gloves?

Cost of Purchase

Cost of Supply

Cost of Stock Ownership

Cost of Unproductiveness

What is the cost of latex blocked theatres & equipment?

Cost of Providing Care

What is the cost of an allergic event?

Cost of Sick Leave

What are the financial implications when it does go wrong?

[Speak to our Ansell representative to learn more.](#)